

EXHIBIT

“A”



Location	Product	Quantity	List Cost	Unit Cost	MRR	NRC
Township Hall	Shipping	44	\$15.00	\$7.50	-	\$330.00
66 Main Street West Orange, NJ 07052	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	VBC Custom Webinar Training Package	1	\$350.00	\$350.00	-	\$350.00
	VBC Pro VoIP Onsite Install Per Location	1	\$250.00	\$250.00	-	\$250.00
	VBC Pro VoIP Onsite Install Service Add On, Per Device	44	\$20.00	\$11.00	-	\$484.00
	Amazon Chime	44	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	44	\$39.99	\$17.99	\$791.56	-
	US Fax Number	25	\$14.99	\$7.99	\$199.75	-
	Yalink T42S with Power Supply Rental	44	\$7.99	\$2.99	\$131.56	-
					\$1,127.86	\$1,814.00
Art Center	Shipping	4	\$15.00	\$7.50	-	\$30.00
549 Valley Road	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	4	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	4	\$39.99	\$17.99	\$71.96	-
	Yalink T42S with Power Supply Rental	4	\$7.99	\$2.99	\$11.96	-
					\$88.91	\$430.00
Health Center	Shipping	6	\$15.00	\$7.50	-	\$45.00
10 Gaston St	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	6	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	6	\$39.99	\$17.99	\$107.94	-
	Yalink T42S with Power Supply Rental	6	\$7.99	\$2.99	\$17.94	-
					\$190.87	\$445.00
Ground Maintenance	Shipping	1	\$15.00	\$7.50	-	\$7.50
110 Franklin Ave	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	1	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	1	\$39.99	\$17.99	\$17.99	-
	Yalink T42S with Power Supply Rental	1	\$7.99	\$2.99	\$2.99	-
					\$25.97	\$407.50
Tower	Shipping	1	\$15.00	\$7.50	-	\$7.50
2 Marcella Ave	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	1	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	1	\$39.99	\$17.99	\$17.99	-
	Yalink T42S with Power Supply Rental	1	\$7.99	\$2.99	\$2.99	-
					\$25.97	\$407.50
Engineering/ DPW	Shipping	15	\$15.00	\$7.50	-	\$112.50
25 Lakeside Ave	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	15	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	15	\$39.99	\$17.99	\$269.85	-
	Yalink T42S with Power Supply Rental	15	\$7.99	\$2.99	\$44.85	-

					\$319.69	\$512.50
Fire House 1	Shipping	13	\$15.00	\$7.50	-	\$97.50
415 Valley Road	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	13	\$16.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	13	\$39.99	\$17.99	\$233.87	-
	Yaalink T42S with Power Supply Rental	13	\$7.99	\$2.99	\$38.87	-
					\$277.73	\$497.50
Fire House 2	Shipping	2	\$15.00	\$7.50	-	\$16.00
84 Washington Street	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	2	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	2	\$39.99	\$17.99	\$36.98	-
	Yaalink T42S with Power Supply Rental	2	\$7.99	\$2.99	\$5.98	-
					\$46.95	\$415.00
Firehouse 3	Shipping	4	\$15.00	\$7.50	-	\$30.00
93 Ridgeway Avenue	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	4	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	4	\$39.99	\$17.99	\$71.96	-
	Yaalink T42S with Power Supply Rental	4	\$7.99	\$2.99	\$11.96	-
					\$88.91	\$430.00
Firehouse 4	Shipping	4	\$15.00	\$7.50	-	\$30.00
280 Pleasant Valley Way	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	4	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	4	\$39.99	\$17.99	\$71.96	-
	Yaalink T42S with Power Supply Rental	4	\$7.99	\$2.99	\$11.96	-
					\$88.91	\$430.00
Firehouse 5	Shipping	17	\$15.00	\$7.50	-	\$127.50
25 Mount Pleasant Place	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	17	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	17	\$39.99	\$17.99	\$305.83	-
	Yaalink T42S with Power Supply Rental	17	\$7.99	\$2.99	\$50.83	-
					\$361.65	\$627.50
Animal Shelter	Shipping	2	\$15.00	\$7.50	-	\$15.00
311 Watchung Ave.	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	2	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	2	\$39.99	\$17.99	\$36.98	-
	Yaalink T42S with Power Supply Rental	2	\$7.99	\$2.99	\$5.98	-
					\$46.95	\$415.00
Pool	Shipping	13	\$15.00	\$7.50	-	\$97.50
60 1/2 Cherry Street	Implementation Support	-	\$400.00	\$400.00	-	\$400.00
	Amazon Chime	13	\$15.00	\$0.00	\$0.00	-
	Call Group	1	\$4.99	\$4.99	\$4.99	-
	Local Company Number	1	\$9.99	\$0.00	\$0.00	-
	Unlimited Extension	13	\$39.99	\$17.99	\$233.87	-
	Yaalink T42S with Power Supply Rental	13	\$7.99	\$2.99	\$38.87	-
					\$277.73	\$497.50
Police	Shipping	64	\$15.00	\$7.50	-	\$480.00

BridgeConnex
141 Chestnut Street
North Attleboro, MA 02760
United States

T: 888.749.3510

Quote # 482 v8
Date September 17, 2019
Expires November 28, 2019
Contact Linda O'Neill

Prepared for Township of West Orange
Mario Trafficante
66 Main Street
West Orange, NJ 07052
United States
E: mjt@bluefrontgroup.com

ACCEPT QUOTE

BridgeConnex HPBX - Shared Model - No Phones

MRC - Monthly Recurring Charges

Item	Qty	Price	Total
Business Extension Plan - Shared-Measured-SKY	197	\$9.95	\$1,960.15
<ul style="list-style-type: none"> • Includes one extension which can have up to 10 registered devices • All standard Hosted PBX features included 			
Metered Call Path	65	\$1.95	\$126.75
<ul style="list-style-type: none"> • Includes inbound calling (non toll-free). • Default domestic rate \$0.039 unless bundled with calling plan. 			
20,000 Pre-Paid Domestic (US/Canada) Minutes	1	\$500.00	\$500.00
<ul style="list-style-type: none"> • Includes 20,000 minutes per month of outbound calling to the US & Canada • Does not include International calling or Toll Free inbound calls 			
Domestic Telephone Number (DID)	200	\$0.99	\$198.00
One DID or Telephone Number (TN)			
Caller ID Name & Number	200	\$0.99	\$198.00
Cost per DID for inbound Name and Number Caller ID. Number is provided standard. This charge is for adding NAME inbound.			
SKY ReachUC Mobility	1	\$0.00	\$0.00
SKY ReachUC Standard Mobility provides ALL USERS on the system a iOS or Android compatible softphone which peers with their primary extension. This provide standard call handling to make and and receive calls from their mobile device as if they were still in the office. Users can transfer and park calls as well and access voicemail.			



Item	Qty	Price	Total
E911 Service Charge	16	\$5.95	\$95.20
Monthly E911 Service Fee per unique physical address per BridgeConnex Terms of Service.			

Polycom VVX 311 - Rental	197	\$5.15	\$1,014.55
<ul style="list-style-type: none"> • 3.2" Backlit Greyscale display • 6 lines or Speed Dial keys • HD Voice technology • Two-port gigabit Ethernet 10/100/1000 			

Phone rental term equivalent to contract term specified on this sales agreement.

Phone covered under warranty for entire contract term.



Total Recurring \$4,092.65 USD

NRC - Non Recurring Charges

Item	Qty	Price	Total
Local Number Port (LNP)	200	\$1.00	\$200.00
Fee per telephone number ported			
Remote Configuration, Phone Programming & Training	197	\$25.00	\$4,925.00
Config-Program-Bench Test-Cost per phone			

Total Due \$5,125.00 USD

Cost Breakdown

Type	NRC - Non Recurring Charges	MRC - Monthly Recurring Charges
Service	—	\$2,578.10*
USAGE	—	\$500.00*
Item	\$5,125.00	—
PHONE	—	\$1,014.55*
Total	\$5,125.00 USD	\$4,092.65 USD*

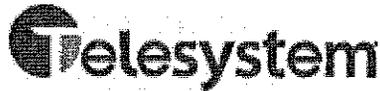
ACCEPT QUOTE

* Recurring fees billed monthly with 0 upfront payment(s).

Sales Partner

CONTRACT TERM LENGTH: THREE YEAR

BridgeConnex HPBX Terms & Conditions



Telecom Service Quote For

Township of West Orange
66 MAIN ST, WEST ORANGE, NJ, 07052

About Telesystem

Telesystem offers voice, data, cloud, and security solutions to empower businesses across the country. Guided by our customer-centric mission, we work alongside our trusted partners to design unique solutions to address the business-specific needs of each customer. This includes offerings such as Secure Internet as a Service, Secure SD-WAN, Broadband Monitoring and Billing Aggregation, Hosted VoIP, SIP Trunks, Dedicated Internet Access, and Managed Computing Services. Telesystem has grown its customer base to serve over 21,000+ locations including hospitals, universities, local public and private school districts, banks, and regional government offices.

Quote Summary

Export

Quotes Shown here are budgetary and must be confirmed by Telesystem at time of order.

Hosted PBX			
Service Location	Term	Monthly (\$)	Install (\$)
Township Hall: 66 MAIN ST, WEST ORANGE, NJ, 07052	36	668.67	0.00
Art Center: 549 VALLEY RD, WEST ORANGE, NJ, 07052	36	47.60	0.00
Health Center: 10 GASTON ST, WEST ORANGE, NJ, 07052	36	106.40	0.00
Grounds Maintenance: 110 FRANKLIN AVE, WEST ORANGE, NJ, 07052	36	11.90	0.00
Tower: 2 MARCELLA AVE, WEST ORANGE, NJ, 07052	36	11.90	0.00
Engineering/DPW: 25 LAKESIDE AVE, WEST ORANGE, NJ, 07052	36	213.50	0.00
Fire House 1: 415 VALLEY RD, WEST ORANGE, NJ, 07052	36	189.70	0.00
Fire House 2: 84 WASHINGTON ST, WEST ORANGE, NJ, 07052	36	23.80	0.00
Fire House 3: 93 RIDGEWAY AVE, WEST ORANGE, NJ, 07052	36	47.60	0.00
Fire House 4: 280 PLEASANT VALLEY WAY, WEST ORANGE, NJ, 07052	36	47.60	0.00
Fire House 5: 25 MOUNT PLEASANT PL, WEST ORANGE, NJ, 07052	36	237.30	0.00
Animal Shelter: 311 WATCHUNG AVE, WEST ORANGE, NJ, 07052	36	23.80	0.00
Pool: 60 1/2 CHERRY ST, WEST ORANGE, NJ, 07052	36	189.70	0.00
Police: 60 MAIN ST, WEST ORANGE, NJ, 07052	36	796.60	0.00
Katz Center: 650 PLEASANT VALLEY WAY, WEST ORANGE, NJ, 07052	36	35.70	0.00
Police Sub-Station: 92 WASHINGTON ST, WEST ORANGE, NJ, 07052	36	47.60	0.00

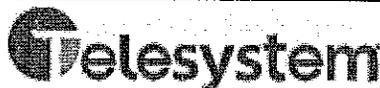
Voice Services			
Service Location	Term	Monthly (\$)	Install (\$)
Township Hall: 66 MAIN ST, WEST ORANGE, NJ, 07052	36	28.44	0.00
		Total Monthly (\$)	Total Install (\$)
Grand Totals - 36 Months		2,727.81	0.00

The quote information shown is based upon the specific location information, requirements, and terms shown below.

Quote Details

Export

(073243) 66 MAIN ST, WEST ORANGE, NJ, 07052



Quote Date: 09/11/2019
Valid Through: 12/11/2019

**Hosted PBX
3yr Term**