

**RESOLUTION**

**WHEREAS**, the Township of West Orange (the “Township”) is authorized to provide ambulance services for the residents of the Township and others within its boundaries under the general police powers granted pursuant to N.J.S.A. 40:48-2; and

**WHEREAS**, the Township utilizes the West Orange Fire Department to provide these ambulance services; and

**WHEREAS**, provision of the foregoing services entails substantial annual cost, the cost of which can be offset by charging medical insurance companies a user fee for ambulance transport services; and

**WHEREAS**, the Township requires a company to administer billing services for these ambulance services through the offsets to medical insurance companies; and

**WHEREAS**, N.J.S.A. 40A:11-4.1(n) of the Local Public Contracts Law authorizes contracting units to utilize competitive contracting for the procurement of emergency medical billing services; and

**WHEREAS**, on June 13, 2017, the Township Council adopted Resolution #129-17 authorizing the award of a contract for third party billing for ambulance services (the “Contract”) to Revenue Guard (“Revenue”), a copy of the Contract is annexed hereto as Exhibit “A;” and

**WHEREAS**, under the Contract, Revenue received a percentage of the ambulance services as follows:

Percentage	Range of Collections by Vendor
8%	\$ 0 up to \$750,000
10%	\$750,001 up to \$1,000,000
10%	\$1,000,001 up to \$1,500,000
11%	\$1,500,001 and above.

and

**WHEREAS**, the term of the Contract was for a period of three (3) years with an option for a two-year renewal; and

**WHEREAS**, the Township seeks to exercise the option for a two-year renewal of the Contract.

**NOW, BE IT HEREBY RESOLVED BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF WEST ORANGE**, that the Township shall and hereby authorizes the exercise of the option to renew the Contract for Third Party Billing for Ambulance Services Provided by the West Orange Fire Department to Revenue for an additional term of two (2) years; and be it further

**RESOLVED**, that the Township Purchasing agent is authorized to notify Revenue of the Township's renewal of the Contract; and be it further

**RESOLVED**, that an executed copy of this Resolution shall be available in the Clerk's Office for reasonable inspection in accordance with applicable law.

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**Karen J. Carnevale, R.M.C**  
Township Clerk

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**Michelle Casalino**  
Council President

**Adopted: May 12, 2020**